

## Build Your Own Leadership or Team Skill-Enhancement Series\*

### Our Most Requested and Proven Workshop/Modules to Select From:

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| <p><b>1. The Team Approach to Leading Others</b><br/>(For Executives and Managers)</p> <p><i>Best seller!</i><br/><b>2. Win-Win Communication Skills</b><br/>(Helps communication &amp; understanding)</p> <p><b>3. Making Meetings More Effective</b><br/>(For better meeting results &amp; follow-up)</p> <p><b>4. Conflict Prevention and Resolution</b><br/>(Skills for confronting assertively)</p> <p><b>5. Problem Solving and Action Planning Skills</b><br/>(Proven 5-step process for results)</p> <p><b>6. Great Attitude! How to Build/Maintain one</b><br/>(Impacts Work Ethic and Job Fulfillment)</p> <p><b>7. Time and Priority Management</b><br/>(Tools for Staying focused-on track)</p> <p><b>8. Winning with People &amp; Other Styles</b><br/>(Recognizing and adapting to personality styles for maximum influence &amp; outcomes)</p> <p><i>Highest rated!</i><br/><b>9. Effective Presentation Skills (2 or 3 day)</b><br/>(For Confident, Convincing Connections)</p> <p><b>10. Leading by Encouragement</b><br/>(Better leader-staff relations/results)</p> <p><b>11. Managing Stress: Make It Work for You</b><br/>(Physical, mental &amp; environmental options)</p> <p><i>Best seller!</i><br/><b>12. Organizational Teamwork</b><br/>(For better work relations/results)</p> | <p><b>13. Motivation Techniques for Managers and Supervisors</b><br/>(Helping others <u>want to</u>)</p> <p><b>14. Enhancing Performance Appraisals:</b><br/>(Tools for conducting better sessions)</p> <p><b>15. Effective Delegation &amp; Follow-up Skills</b></p> <p><b>16. Effective Coaching Skills</b> (Process and practice for helping others grow/improve)</p> <p><b>17. Managing Change</b> (Ways to rethink, adapt &amp; inspire during times of change)</p> <p><b>18. Quality Customer Service Skills</b><br/>(For customer confidence and loyalty)</p> <p><b>19. Shaping Future Leaders</b> <i>Impressive results!</i><br/>(Equip new and future leaders with best practices and a leadership tool box)</p> <p><b>20. Professional Consultative Selling Skills</b><br/>(For stronger relationships and sales)</p> <p><b>21. Facilitation Skills Workshop</b> (Group process training: helps workers interact)</p> <p><b>22. The Effective Interactive Trainer Workshop</b> (TTT for Trainers or SMEs)</p> <p><i>New!</i><br/><b>23. The Spirit of Leadership Series</b><br/>(Supports Key Values and Inspiring ethics)</p> <p><b>24. Mastering Business Writing I and II</b><br/>(Improve written communication results)</p> |
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Detailed course goal & objectives outlines of any of the above programs are available upon your request. Most leadership teams find that four to six sessions are ideal.

*\*The majority of these interactive workshops are structured as hands-on full-day formats. We do provide half-day versions of several of these skill areas that can be used as refresher or reinforcement sessions with some executive teams. For the greatest impact and results we recommend 4- 8 of these modules conveniently linked together as a series that compliment or build upon each other. From our experience, allowing 3-5 weeks in between sessions is the most effective for practical application and behavior reinforcement.*